

Altus Data Solutions



RealInsider™ Executive Summary

January 2017 GTA New Home Market Results

(Data as of 01/31/17)

Official Source of New Home Information for:



AltusGroup

January 2017 GTA New Home Market Results

Official Source of New Home Information for:



**January
Sales**

**Year-to-Date
Sales**

**Remaining
Inventory**

Price Index

Low Rise

741

741

1,524

\$1,028,395

*Down -29% from
Prior Year*

*Down -29% from
Prior Year*

*Up +25% from
Prior Year*

High Rise

1,199

1,199

11,529

\$507,511

*Up +11% from
Prior Year*

*Up +11% from
Prior Year*

*Up +13% from
Prior Year*

TOTAL

1,940

1,940

13,053

Current Month Sales

There were 1,940 total new home sales in January 2017, with 741 Low Rise sales, down -29% from last January (-24% from 10yr) and 1,199 High Rise sales, up +11% from January 2016 (+80% from 10yr avg).

January New Home Sales by Year & Project Type

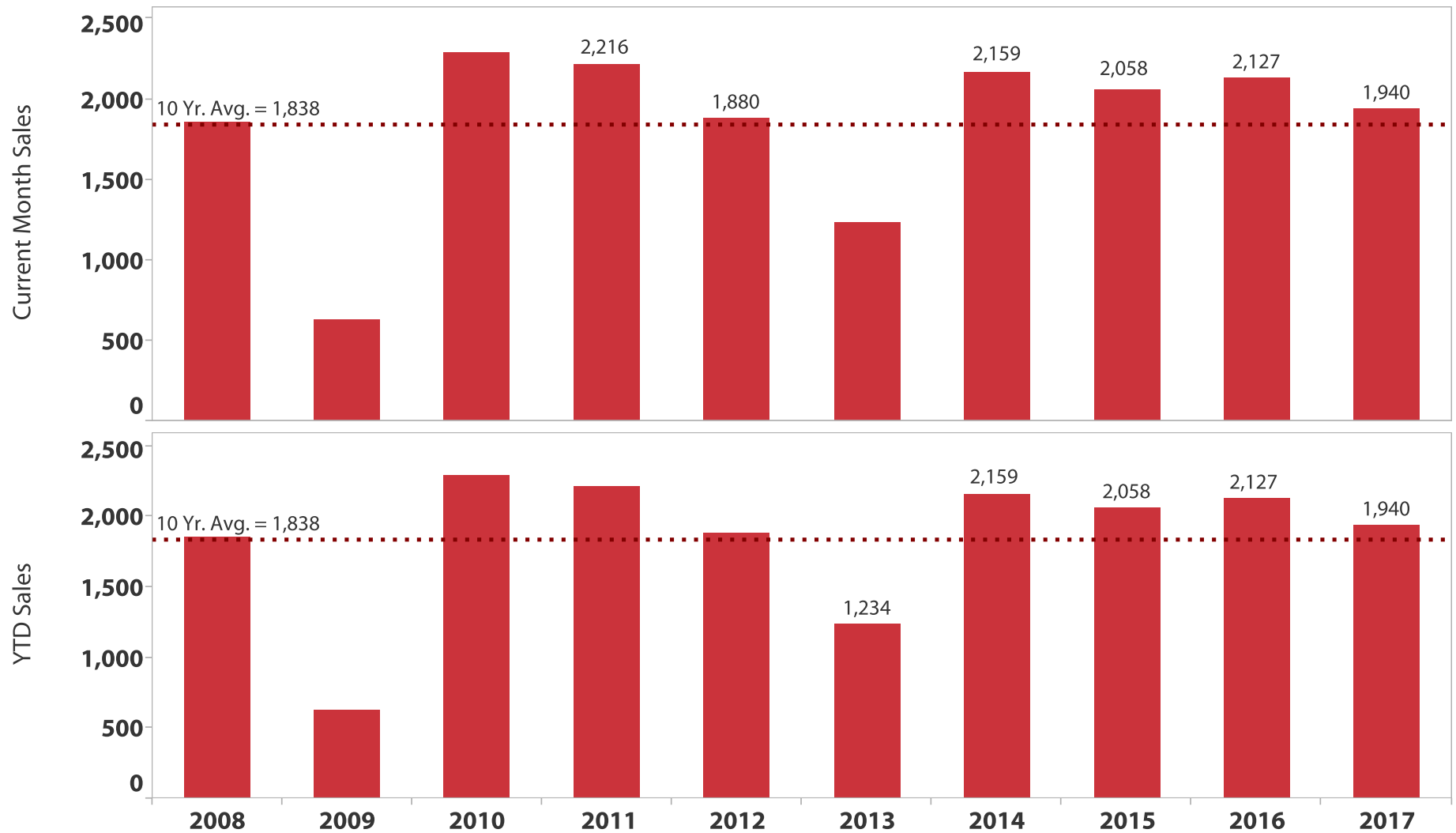
Greater Toronto Area - January (2008 to 2017)



January 2017 Total NH sales of 1,940 were down -9% from January 2016 (+6% from 10yr avg).

Total New Home Sales - Current Month & YTD

Greater Toronto Area - Jan. (top chart) & Jan. to Jan. (lower chart) 2008 to 2017

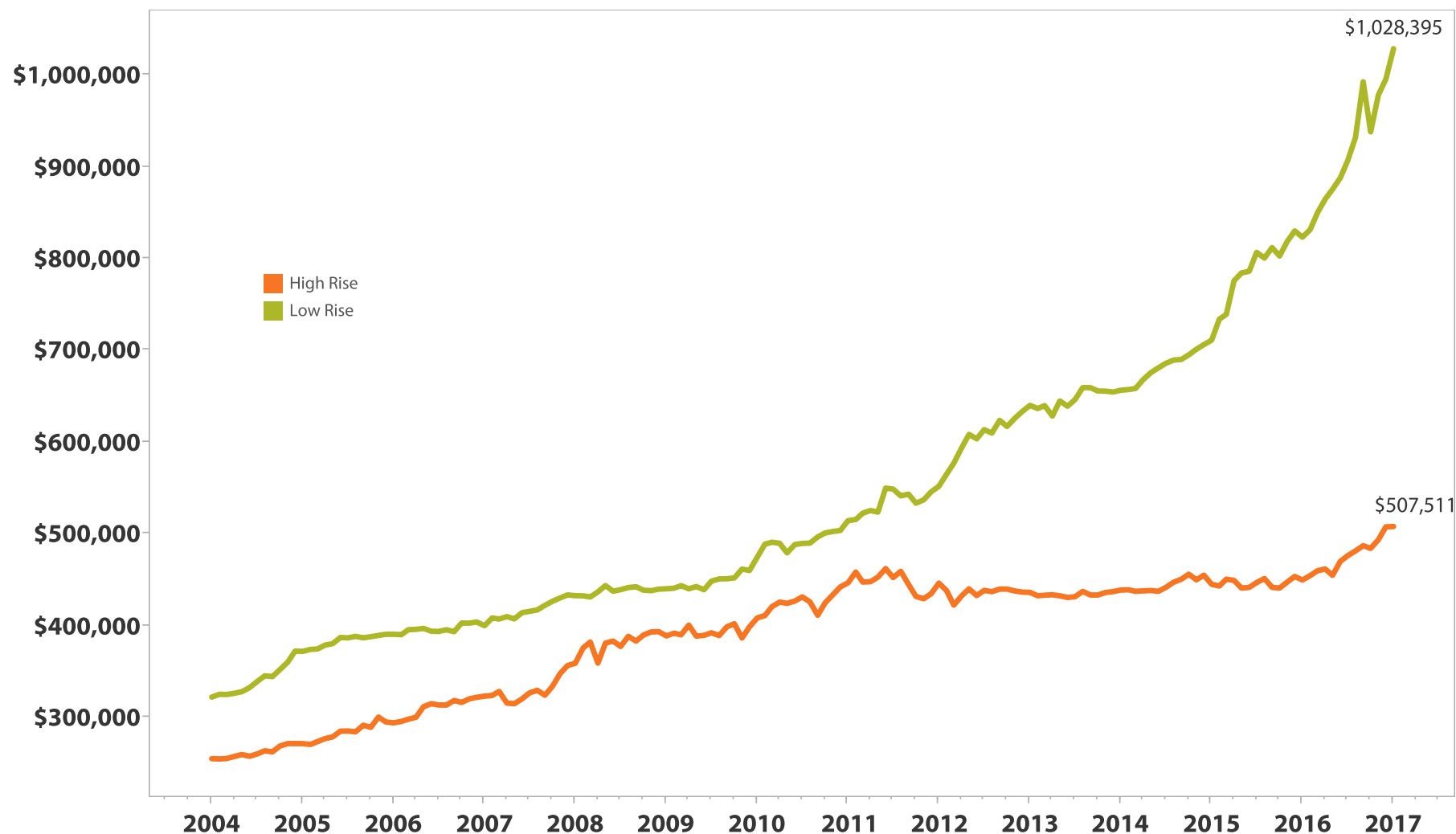


New Home Price Index

The price index was \$1,028,395 for Low Rise new homes and \$507,511 for High Rise new homes at January 31, 2017. The index measures the average asking price of available new homes excluding the extremes.

Monthly New Home Price Index

Greater Toronto Area - January 2004 to January 2017

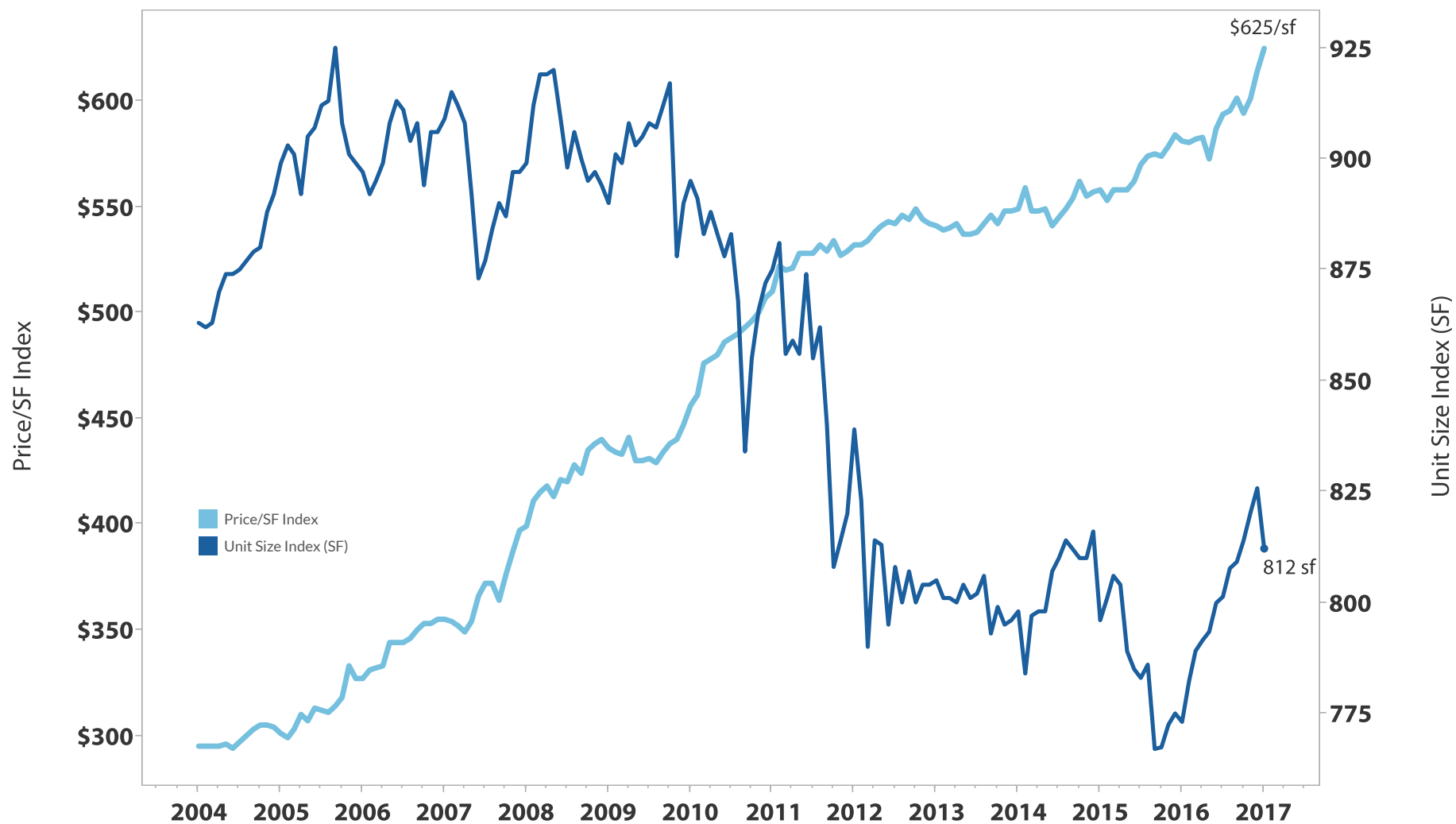


New Home Price/SF & Unit Size Index

The High Rise unit size and price/sf components of the new home price index was 812 sf at an average of \$625/sf at January 31, 2017.

Monthly High Rise Price/SF Index & Unit Size Index

Greater Toronto Area - January 31, 2017

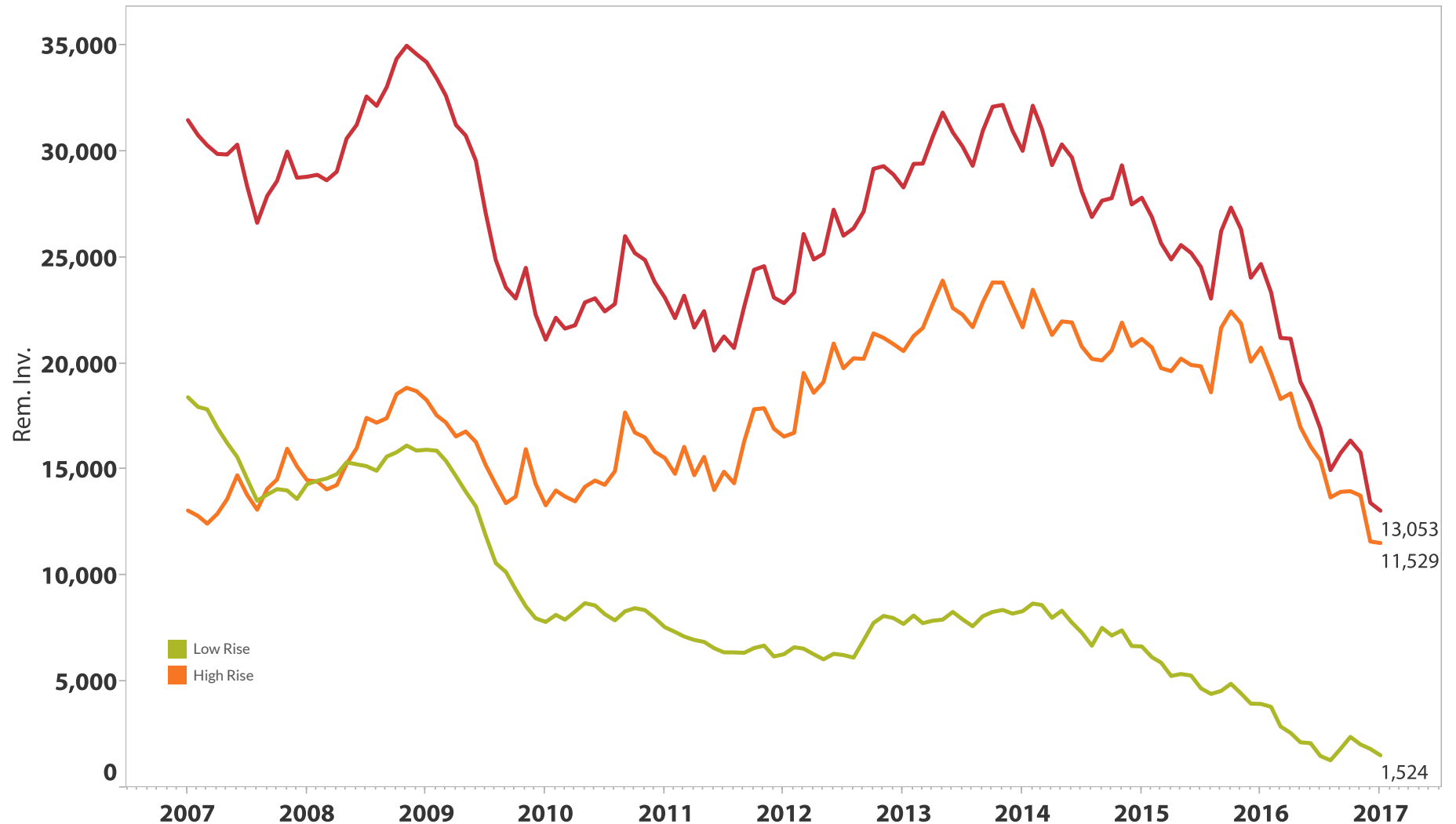


Remaining Inventory

Current total new home remaining inventory is 13,053 units comprised of 11,529 high rise units and 1,524 low rise lots. Remaining inventory represents all the available new home choices available to purchasers.

Monthly Remaining Inventory by Project Type

Greater Toronto Area - January 2007 to January 2017

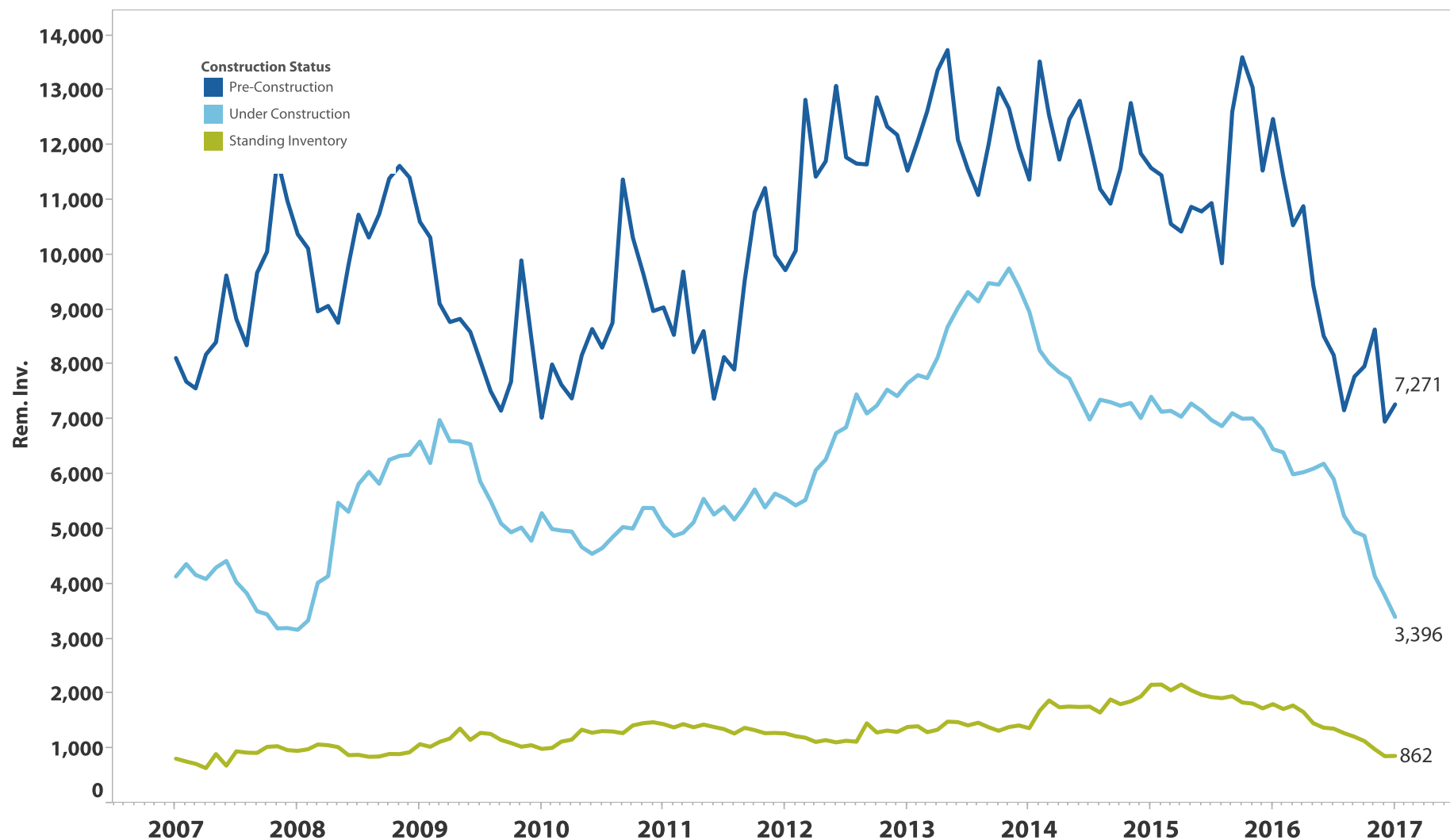


High Rise Remaining Inventory

Current total new home high rise remaining inventory is 11,529 units comprised of 7,271 units in pre-construction projects, 3,396 units in projects currently under construction and 862 units in completed buildings.

Monthly High Rise Remaining Inventory by Construction Status

Greater Toronto Area - January 2007 to January 2017



These results were previously released under the *REALNET*® Canada name, whose independent and comprehensive data, analyses and insights on the commercial real estate investment and residential development markets is collected and compiled using a nationally consistent research process established in 1995. Going forward they will be released by Altus Group, powered by a proprietary data platform led by **Altus Data Solutions Canada**. This team is the formal unification of leading Canadian real estate data companies previously acquired by Altus Group, including *REALNET*® Canada.



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