

Greater Toronto Area

New Homes Monthly Market Report Data as of December 2021



December 2021 GTA New Home Market Results



| Official | Source | of New | Home | Information | for: |
|----------|--------|--------|------|-------------|------|
|----------|--------|--------|------|-------------|------|





| December | Year-to-Date | Remaining | Benchmark |
|-------------|--------------|-----------|-------------|
| Sales | Sales | Inventory | Price |
| 569 | 13,732 | 776 | \$1,829,693 |
| Down | Down -20% | | Up +38% |
| -51% from | from Prior | | from Prior |
| Prior Year* | Year | | Year |

| Condominium Apartment |
|-----------------------|
|-----------------------|

| 2,170 | 32,919 | 8,146 | \$1,163,924 |
|------------|------------|-------|-------------|
| Up +128% | Up +61% | | Up +13% |
| from Prior | from Prior | | from Prior |
| Year* | Year | | Year |

| TOTAL | 2,739 | 46,651 | 8,922 |
|-------|-------|--------|-------|
|-------|-------|--------|-------|

^{*}The Summer of 2020 marked the release of pent up demand from the original COVID-19 lockdown

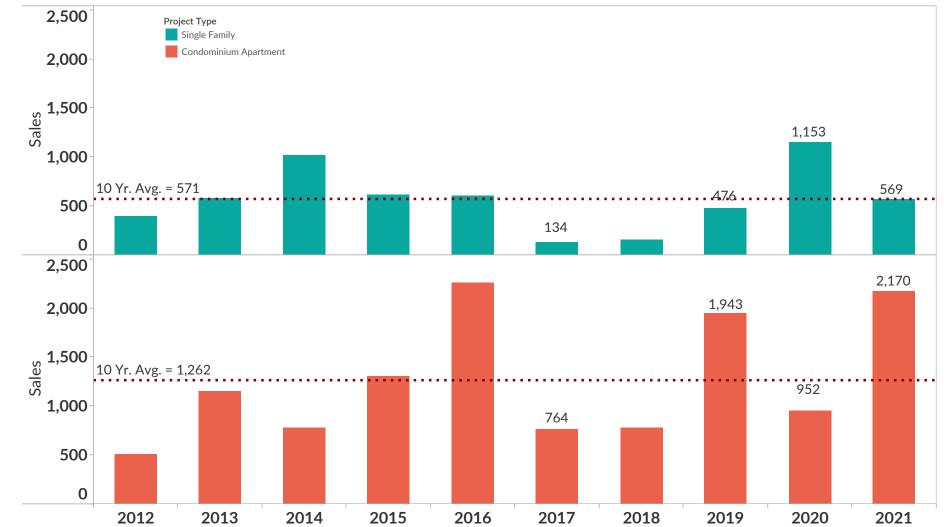


Current Month Sales

There were 2,739 total new home sales in December 2021, with 569 Single Family sales, down -51% from last December (+0% from 10yr avg) and 2,170 Condominium Apartment sales, up +128% from December 2020 (+72% from 10yr avg).

December New Home Sales by Year & Project Type

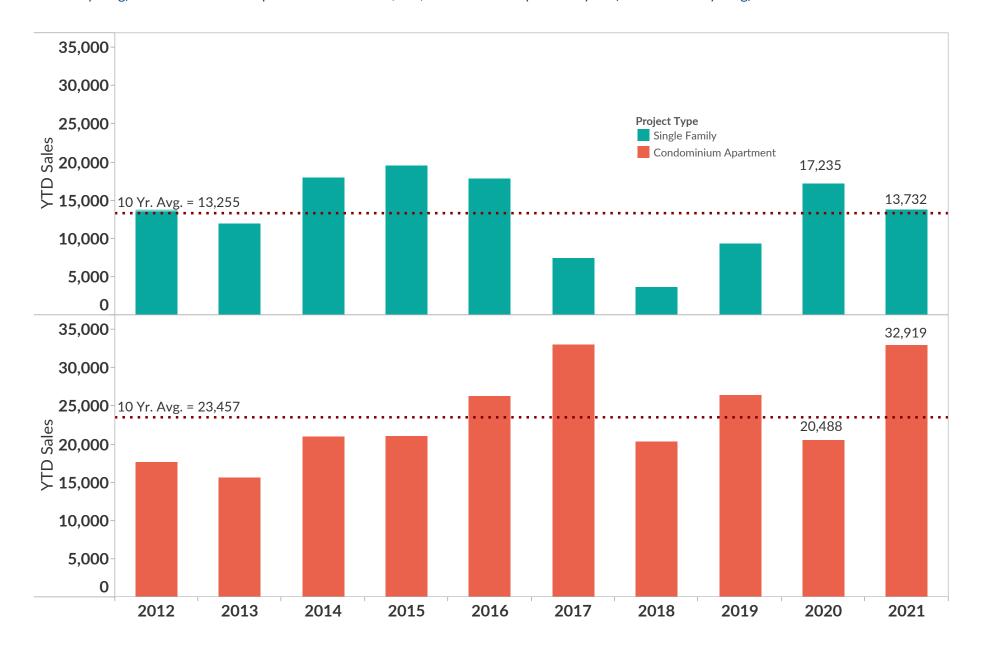
Greater Toronto Area - December (2012 to 2021)





Year to Date Sales

Through the twelve months of 2021 total sales were 46,651 with Single Family sales of 13,732 decreasing -20% (+4% from 10yr avg) and Condominium Apartment sales of 32,919, +61% from the previous year (+40% from 10yr avg).



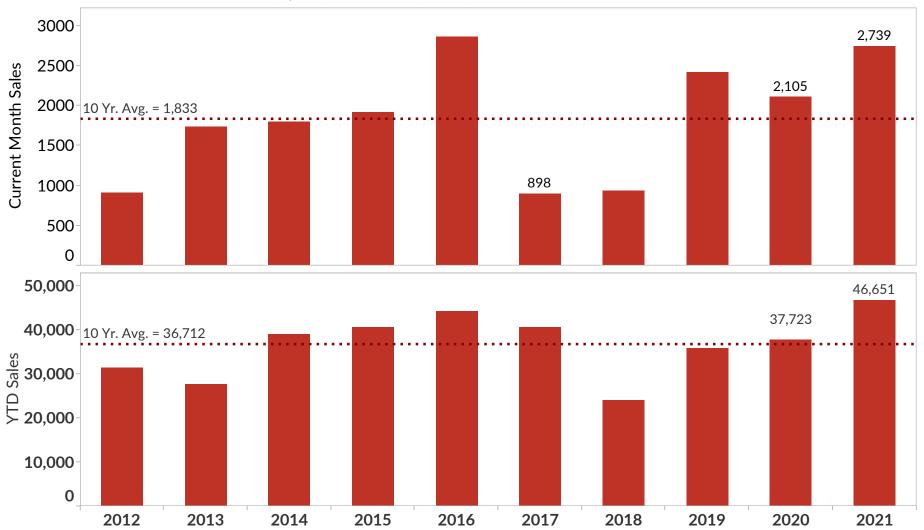


Total New Home Sales

December 2021 Total NH sales of 2,739 were up +30% from December 2020 (+49% from 10yr avg) and Total NH sales in 2021 of 46,651 were up +24% from the same period in 2020 (+27% from 10yr avg).

Total New Home Sales - Current Month & YTD

Greater Toronto Area - Dec. (top chart) & Jan. to Dec. (lower chart) 2012 to 2021





Sales Data by Region

New Home Sales by Region

Greater Toronto Area - Dec. (2019 to 2021)

| | Condominium Apartment | | | | | | | Single Family | | | | | Total |
|--------------|-----------------------|--------|------|---------|------|-------|--------|---------------|------|---------|------|-------|-------|
| Year of Peri | Durham | Halton | Peel | Toronto | York | Total | Durham | Halton | Peel | Toronto | York | Total | Total |
| 2021 | 157 | 377 | 330 | 704 | 602 | 2,170 | 203 | 107 | 43 | 19 | 197 | 569 | 2,739 |
| 2020 | 19 | 164 | 109 | 458 | 202 | 952 | 406 | 216 | 91 | 27 | 413 | 1,153 | 2,105 |
| 2019 | 64 | 61 | 185 | 1,303 | 330 | 1,943 | 118 | 49 | 116 | 8 | 185 | 476 | 2,419 |

Year to Date New Home Sales by Region

Greater Toronto Area - Jan. to Dec. (2019 to 2021)

| | Condominium Apartment | | | | | | Single Family | | | | | Total | |
|--------------|-----------------------|--------|-------|---------|-------|--------|---------------|--------|-------|---------|-------|--------|--------|
| Year of Peri | Durham | Halton | Peel | Toronto | York | Total | Durham | Halton | Peel | Toronto | York | Total | |
| 2021 | 2,541 | 3,720 | 5,145 | 15,715 | 5,798 | 32,919 | 4,327 | 1,517 | 2,452 | 356 | 5,080 | 13,732 | 46,651 |
| 2020 | 554 | 2,231 | 3,839 | 9,856 | 4,008 | 20,488 | 4,910 | 2,764 | 2,871 | 288 | 6,402 | 17,235 | 37,723 |
| 2019 | 717 | 1,704 | 4,074 | 14,371 | 5,469 | 26,335 | 1,789 | 1,903 | 2,595 | 326 | 2,744 | 9,357 | 35,692 |

AltusAnalytics

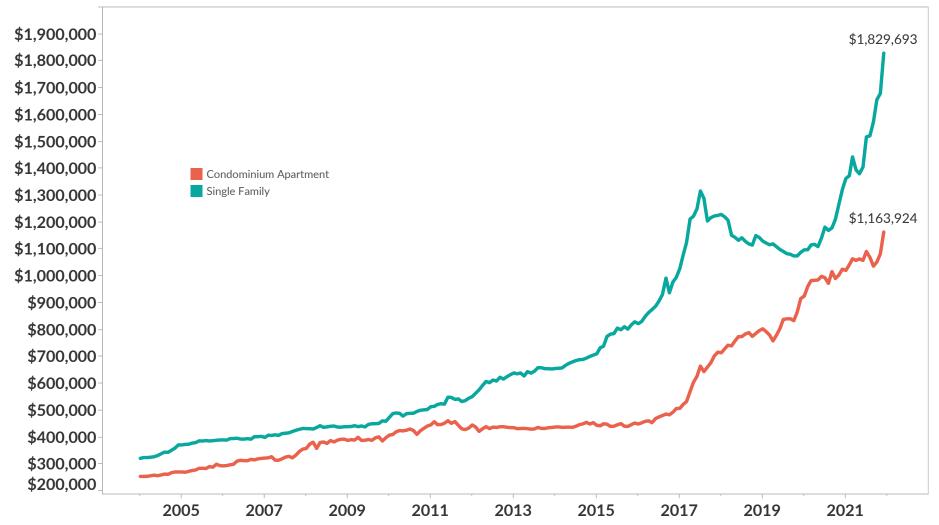


New Home Benchmark Price

The benchmark price was \$1,829,693 for Single Family new homes and \$1,163,924 for Condominium Apartment new homes at December 31, 2021. The benchmark measures the average asking price of available new homes excluding the extremes.

Monthly New Home Benchmark Price

Greater Toronto Area - January 2004 to December 2021





New Home Price/SF & Unit Size Benchmark

The Condominium Apartment unit size and price/sf components of the new home benchmark price was 955 sf at an average of \$1,219/sf at December 31, 2021.

Monthly Condominium Apartment Price/SF Benchmark & Unit Size Benchmark





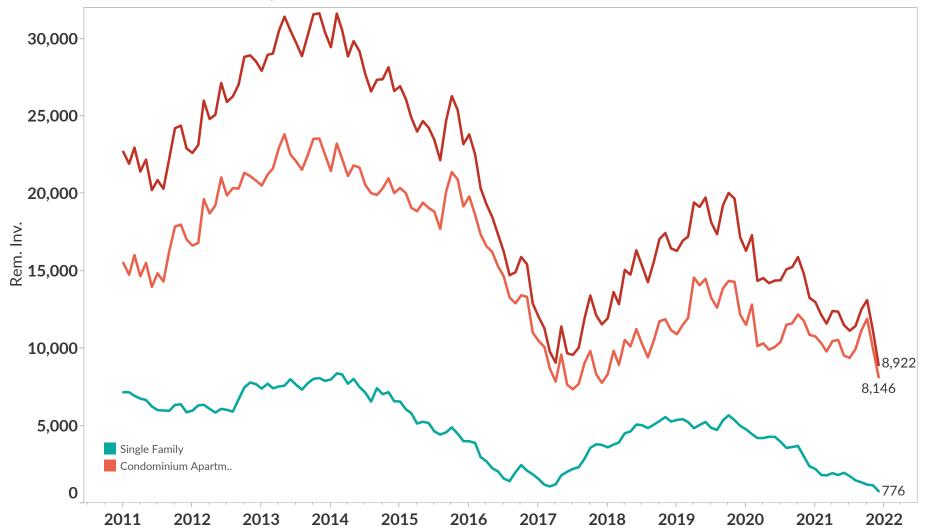


Remaining Inventory

Current total new home remaining inventory is 8,922 units comprised of 8,146 condominium apartment units and 776 single family lots. Remaining inventory represents all the available new home choices available to purchasers.

Monthly Remaining Inventory by Project Type

Greater Toronto Area - January 2011 to December 2021



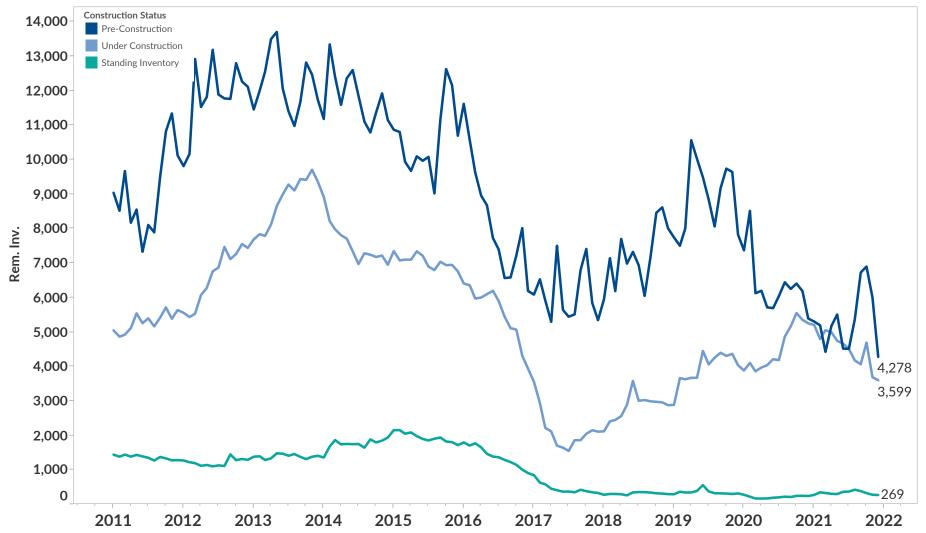


Condominium Apartment Remaining Inventory

Current total new home condominium apartment remaining inventory is 8,146 units comprised of 4,278 units in pre-construction projects, 3,599 units in projects currently under construction and 269 units in completed buildings.

Monthly Condominium Apartment Remaining Inventory by Construction Status





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